

Thermo Fluids Appoints Contracts & Procurement Manager

SCOTTSDALE, Ariz. (October 27, 2011) - In a year of growth for Scottsdale-based Thermo Fluids, Inc., the company continues to strengthen its workforce with added skills and talent. Thermo Fluids welcomes Joni Lawrence as she steps into the position of contract and procurement manager. Lawrence brings more than ten years of experience in contract and legal matters to the environmental services company.

As the contract and procurement manager, Lawrence will be responsible for managing and assisting with the negotiation of contracts and legal agreements, examining the acquisition process of goods and services, leading the company's insurance program and providing legal interpretation and guidance.

"Throughout the year we've been seeking and finding talented people that enable us to continue the expansion and enhancement of services our corporate team can provide to the entire company. We are excited to continue this initiative by welcoming Joni to our team. Joni has a rich background of relevant experience that will immediately help strengthen our company," said Mark Kuleck, chief financial officer of Thermo Fluids.

Lawrence, a member of the Arizona Bar Association, was previously the contracts manager at First Solar. There she developed and implemented Davis Bacon Certified payroll policies and procedures, maintained and updated contracts and service agreements, and facilitated training programs. Before First Solar, Lawrence served as the corporate contracts counsel for Highway Technologies, Inc. Lawrence earned a Juris Doctorate degree from DePaul University College of Law, and a Bachelor of Arts degree in political science from DePaul University.

About Thermo Fluids

[Thermo Fluids Inc.](#), a closely held portfolio company of [CIVC Partners](#), is an environmental services company and the largest producer of commercial fuel oil from recovered used motor oil in the Western United States. Headquartered in Scottsdale, Ariz., the company collects and purchases used motor oil from a large number of companies across a diverse range of industries, such as quick-lube centers, auto dealerships, mining operations, and industrial companies. In addition to collecting used motor oil, the

company provides a portfolio of environmental services as a "one-stop" solution to its customers. These other essential services include oily wastewater collection and processing, spent antifreeze collection and recycling, and used oil filter collection and disposal. Thermo Fluids reprocesses and recycles its collected used motor oil into a commercial fuel product that is sold as an alternative energy source to a variety of industrial customers. Thermo Fluids has 29 facilities serving the Western United States. For more information, visit www.thermofluids.com.

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