

Thermo Fluids Hires Expert Sales Manager for Continued Growth in Northwest Region

SCOTTSDALE, Ariz. (Dec. 2, 2011) - [Thermo Fluids, Inc.](#) continues its year of expansion by adding another experienced sales manager to its northwest region. The Scottsdale-based company, a leader in the western U.S. [environmental services](#) and [oil recycling](#) industry, hired Todd Bogart as regional sales manager.

“Todd is a fantastic addition to our team, and by applying the same principles that have made him successful in the past, he’ll complement the people and processes already in place,” said Greg Guard, Thermo Fluids’ chief marketing officer. “Todd’s sales experience through customer education will not only benefit Thermo Fluids but our customers, as well.”

At Thermo Fluids, he will be responsible for results-oriented strategic sales planning, researching and developing new strategies and the management of the northwest region’s sales team.

Bogart brings two decades of sales and management experience to the Thermo Fluids team. Prior to joining Thermo Fluids, he served as senior specialty divisional sales manager for [Forest Pharmaceuticals Inc.](#), an industry-leading pharmaceutical manufacturer and distributor headquartered in St. Louis, Missouri. In his twenty years there, Bogart fostered his business development and leadership skills while managing \$100 million in sales. Bogart has also received national recognition of leadership performance, earning five outstanding leadership and two outstanding field management awards.

About Thermo Fluids

[Thermo Fluids Inc.](#), a closely held portfolio company of [CIVC Partners](#), is an environmental services company and the largest producer of commercial fuel oil from recovered used motor oil in the Western United States. Headquartered in Scottsdale, Ariz., the company collects and purchases used motor oil from a large number of companies across a diverse range of industries, such as quick-lube centers, auto dealerships, mining operations, and industrial companies. In addition to collecting used motor oil, the company provides a portfolio of environmental services as a "one-stop" solution to its customers. These other essential services include oily wastewater collection and processing, spent antifreeze collection and recycling, and used oil filter collection and disposal. Thermo Fluids reprocesses and recycles its collected used motor oil into a commercial fuel product that is sold as an alternative energy source to a variety of industrial customers. Thermo Fluids has 29 facilities serving the Western United States. For more

information, visit www.thermofluids.com.

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